

# The Filter

A Cary Services, Inc. Newsletter

Facility & Product Temperature Management | Proactive Budget Control & Preventive Maintenance Specialists

Fall 2016

## New Team Members

### Frankie Moeller Named New General Manager



It is our pleasure to announce Frankie Moeller as our new General Manager for the DFW territory.

Frankie grew up in Haskell, Texas, north of Abilene. He attended Texas State Technical College

in Sweetwater where he studied the HVACR trade. He has spent much of his life in the Fort Worth area involved in all areas of our trade.

His 35 years in the industry have taken him from being a technician, working in a supply house, owning his own business and various other positions in management and sales.

Frankie and his wife, Rhonda, reside in North Richland Hills. He has one daughter and three grandchildren, with another due any day now!

In his spare time, Frankie enjoys coaching baseball and being his grandson's number one fan, as well as hunting and fishing. Please welcome Frankie Moeller to Cary Services... and to the DFW territory.

In addition to Frankie Moeller, we have five additional new employees to mention:

- Jose Medina – Service Manager, Abilene
- Rick Aguilar – Service Tech, DFW
- Mike Campbell – Service Tech, Houston
- John Matthews – Service Tech, Permian Basin
- Chad Steele – Intern/Service Tech, Abilene  
*Welcome aboard the Cary train!*



## HVAC and Refrigeration Services

Cary Services can install or design/build any type of air conditioning system required in your commercial or industrial setting. We recommend installing only high-efficiency systems to obtain the most energy-efficient facility available. Although we have access to virtually any brand of equipment, we are not tied to any particular manufacturer as a dealer, preferring instead to provide unbiased recommendations for you.

As a building's facility manager, you are responsible for the proper standard of care for its occupants. Aside from the health, wellness and comfort of the employees, tenants and customers in your building. How can you go wrong with lower utility costs and extended life of your HVACR equipment?

Our commercial air conditioning services include:

- Fixed price agreements guaranteeing annual budget for all HVACR services
- Preventative maintenance focusing on reduced breakdowns and system life expectancy extension
- System installation, upgrade and replacement
- Integrated building automation and energy management systems; monitoring and service
- Built-up chilled water and rooftop systems service and repair

## Commercial Refrigeration Expertise

Cary Services Refrigeration Division provides maintenance, repair and installation services for the full spectrum of commercial cooling and refrigeration systems.

Wherever you are in North or West Texas, our technicians can get to you in short order. Whether your need is regular HVACR maintenance, equipment upgrades or refurbishment, or an energy-saving HVACR system replacement, we can help. From an under-counter fridge to a refrigerated warehouse to a 30-ton-per-day ice machine, we provide full-service maintenance you can count on.



Contact Us Toll Free 24/7 | 888-229-1757

Abilene | 325-695-7283 | Mark Cary, Chairman/CEO | Tony Cary, VP of Field Operations | Jerry Eichhorst, General Manager

D.F.W. & North Texas Region | 817-596-9877 | Frankie Moeller, General Manager

Houston | 281-219-1900 | Kevin Dean, General Manager

Big Spring – Midland & Odessa | 432-264-7919 | 432-617-0173 | Richard Brandner, Service Manager

San Angelo | 325-944-2580 | Jerry Eichhorst, General Manager

Visit us online at [www.caryservices.com](http://www.caryservices.com)



# Succeed With Kindness and These 5 Kindly Tips

Nice people can finish first. The key is knowing how to use kindness to your advantage. Practice these habits in your business and personal lives and they will become second nature:

- First, be kind to yourself. You'll find being nice to others easier if you build your self-respect with positive thoughts about your personality and achievements.
- Treat everyone with respect. Don't worry about who's on top. Treat everyone the way you want to be treated, regardless of their position or job title.
- Say no when necessary. You can't do everything. But when you do say no, be polite and positive.
- Plant seeds of kindness. Do something nice every day even when your kindness may not have an immediate payoff.
- Complete this statement: "If I were a better person I would \_\_\_\_\_." Then act on it.

## Ants Send and Receive Signals Via Antennae

Ants may not be able to speak, but they can communicate effectively through signals they receive—and send—through their antennae, researchers at the University of Melbourne have discovered.

Ants use chemicals called CHCs (cuticular hydrocarbons) to identify whether other ants are friendly or hostile. When CHCs are removed from an ant's antennae, it can no longer tell whether other ants are from its nest. The CHCs apparently enable ants to share basic information about their affiliation, something scientists could not confirm until recently.

Antennae have long been known as vital to ants' behavior. In an experiment conducted more than 125 years ago, a scientist removed the antennae from four different groups of ants and placed them together. Instead of breaking out into fights, the ants interacted peacefully with each other. The role of CHCs clarifies how such communication works, scientists say.

## How To Stimulate Creativity and Generate New Ideas

If you want to encourage an atmosphere of innovation and entrepreneurship in your organization, try what others have done—hold a regular "pitch day" for employees to suggest projects and ideas to senior management.

Urge them to cross team boundaries and work together with co-workers from other departments in developing ideas. Choose the best projects for implementation, at least on a pilot basis. You'll generate lots of ideas, and enhance teamwork in your organization as well. In addition, employees will feel more vested in projects when they have helped to create them.

*A net was set up under the Golden Gate Bridge to catch construction workers if they fell. How many men were saved?*

## Construction Trivia

- 1) How many bricks were used in the construction of the Empire State Building?  
a) 10 million  
b) 5 million  
c) 50 million  
d) 25 million
- 2) The Occupational Safety and Health Administration (OSHA) was formed in what year?  
a) 1956  
b) 1927  
c) 1970  
d) 1910
- 3) The Hoover Dam contains enough concrete to pave a road from San Francisco to New York City. How much is that?  
a) 23.2 million tons  
b) 3.1 million tons  
c) 90.4 million tons  
d) 6.6 million tons
- 4) A net was set up under the Golden Gate Bridge to catch construction workers if they fell. It became known as the "halfway to hell club." How many men were saved?  
a) 2  
b) 19  
c) 181  
d) 56

**Answers:** 1) a; 2) c; 3) d; 4) b

## Did You Know? . . .

We offer 24-hour/7-day-a-week services, with our trained, professional service technicians. Give us a call locally or toll-free. We're ready to help!

**To contact our Centralized Service Dispatch, call toll-free: 888-229-1757**

**Abilene:** 325-695-7283

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*Cary Services is the proud recipient of the Better Business Bureau Torch Award (2005) for Marketplace Ethics*

## Building Energy Management and Automation Services

Building automation systems are an integral part of most every new commercial office building, warehouse or manufacturing facility, and are critical to reducing utility costs and creating efficient building operation.



A building's operation can easily achieve 30% energy efficiency savings with new commercial or industrial HVAC systems.

At Cary Services, we offer custom system design and installation, integration of disparate automation systems, system support and maintenance and emergency repair. We service all major

building automation and energy management systems including: Siemens, Honeywell, Staefa and Johnson Controls.

Our expert technicians know how to optimize your automation system to help you operate your building more reliably and cost effectively. Because these systems can be complex and are always evolving, we also provide initial and ongoing training for building or facility staff as well as management.



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Proactive Budget Control • Preventative Maintenance Specialists

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